Additional Background on 3M Ski Club: Val di Fassa 2022 – Current Participants





The Val di Fassa (VdF), Italy Trip remains basically as planned in 2020. Just 2 years later ... ok ... stop the laughing or crying ... or ... both. Actually, the pricing is similar so far, a few areas we will talk about below is the airfare. Airfare is a wild card right now. Accommodations is already taken care of, a few new charges of an Italy Tourist Tax, and a Winter, Ski and Sport charge per Participant that is new.

Here is an outline of what we know:

- 1. <u>Dates:</u> Friday March 4, 2022 to Saturday, March 12th, 2022
 - Departure Friday, March 4, 2022.
 - Arrive Sat. March 5, 2022.
 - Sunday, March 5th: first day of skiing
 - Up to 6-days of skiing, 7 nights at the Hotel Schloss, which includes breakfast and dinner
 - Check-out Sat. March 12, to return back to MSP (St. Paul Minneapolis)
 - o or for those that plan extensions to stay in Italy or other European locations.
- 2. Activities and Dates: proposed so far, tentative, subject to be tweaked
 - a. Sat, Feb 19th: VdF 2022 pre-trip Party at the McLean's: 9423 Haralson Road, Woodbury, MN 55125 (2 weeks out from departure)
 - b. Friday, March 4th: Departure MSP. Land Packages and or flights can be worked out for people traveling outside of Minnesota.
 - c. Sat, March 5th: Welcome Reception, Sat. March 5th at the Hotel Schloss
 - d. There will be 2 evenings of live music at the Hotel Schloss.
 - e. Wednesday, March 9th: Cortina, this is Optional, 1 day of skiing at Cortina, Olympic Site with Marco and Agnese: additional cost for private charter bus over, however the ski passes will be included in your Sellaronda pass that will include Cortina (as far as we know at this point). Note: the date is tentative for Wed, March 9th, 2022.
 - f. **Thursday, March 10**th: Group Dinner, Gala Theater Night, live entertainment at the Gran Tobia Theatre (included with the trip package).

- g. Friday, March 11th: Group get together - closing out Val di Fassa 2022.
- h. Sat. March 12th: Depart for home or for those staying, departing to your next destinations.

We will try to have areas, to tentatively to meet at for lunch, the best we can, there is a lot of area to ski here. This is one of the largest, if not the largest inter-connected ski area in Europe. However, if we can, this will allow people to meet-up and ski, snowboard, and catch-up, challenge yourself by skiing with a more advance group; or go the opposite direction find the group that best fits you, and discuss the areas you liked, terrain, along with places to eat, have coffee, wine, beer, and interesting food ... share places to check out, and to potentially avoid.

We will likely have a Happy Hour or 2 ... ok ... or 3 ... during the week, look for locations, better yet, suggest a location later in the week, as you explore this vast ski area ... or even in town, or places for a night cap, as a group of this size goes out and explores the area, we are sure to find some interesting locations, and we will try to find out some suggestions from our locals Marco, Agnese, along with Mike and Sheri of Winter Ski and Sport (WS&S).

- 3. Other Optional Activities: other ideas in 2019, that we can plan in 2022 are:
 - a. **Bolzano Winery Tour** costs tbd, the more that go ...the cheaper it is.
 - b. Innsbruck Day Tour will require a charter van or bus, so additional costs, long day
 - c. **Other:** there are museums, spas, the town itself is great for shopping, eating, and the occasional beverage or 2, and just hanging out.

We will have additional pricing for the optional activities tentatively by Membership /Trip Sign-up Drive in September 2022.

4. <u>Trip Leaders</u>: Gary Heaser and Ross McLean, we thank Jason and Cindy for all their work in 2019-20 and with the ever-continuing unwinding of the Trip. They may think they can run, but we will continue to consult with them as this trip becomes reality, and they are on the Trip.

Contact information:

Ross McLean 651-216-0639, rmmclean1@mmm.com
Gary Heaser: 651-283-1158, gjheaser1@mmm.com

5. Next Steps:

For Current Participants that were signed up in 2019-20, i.e. already signed-up on the original trip:

We have heard from most of you that are still in; and a few that are out; and a few that are on the fence; and a few new Participants in the Ski Club that want to jump on the trip, which is GREAT.

a. **NOT GOING**: As we discussed earlier, those that are <u>not going</u>, have at risk of the Hotel Schloss (Breakfast & Dinner for 7 days) the estimated value of the trip is still at risk, which is approximately 40% of \$2800 paid-in. If we are able to achieve 37 Participants, those going in

your place, as we collect their deposits, you will receive an additional refund back. Likely, Dec 2021, as these new Participants will make payments, similar to what you did in 2019-2020.

b. GOING: Those going on the Trip, let-it-roll, to get an idea of the Pricing on the Trip we are currently looking at flights on the Delta Site: **\$1418.95**, **\$1538.45**; **\$1138.25pp** depending on what day you are looking at flights.

In 2019 when we booked, American Airlines came in with the low bid of \$1050. Delta did match the American bid at \$1050 but had upcharges taking the flight to approx. \$1400 per person. Those on the Italy extensions brought down the flights on average, so we did not have to come back to anyone for an additional bump (\$350 bump).

If we can beat \$1400 / seat price in 2021-22, we will be in good shape. If the seat is \$1400 plus up charges then we will be in worse shape, all the more reason to reserve seats now at the lowest possible price, and should lower prices come available, WS&S will continually get the better price (Crystal).

So, we want to book seats here shortly, Feb 2022 is currently open, March 2022 will be soon. The sooner we lock into the lowest prices, the better. If the fares drop, WS&S will continually work with Delta to get the lowest prices, as we did with Whitefish this year, which gave us some breathing room.

- c. **DEPOSITS:** Hey... Why Deposits? To show commitment ... and
 - i. We need to have a solid number to reserve seats on Delta, to get the lowest possible fares.
 - ii. We need to know how many rooms at Hotel Schloss, I am hoping we exceed 37 Participants, if we do, we will need more rooms and more seats on Delta.
 - iii. We have now opened this Trip up ... to other 3M Ski Club Members that were debating on going ... or not going in 2020.
 - iv. Ok ... how much of a Deposit? \$300 per Participant, this is some of the money that was refunded that covers:
 - the Chartering of the Bus from the Airport to Hotel Schloss (return),
 - a new Italy tourist Tax per Participant
 - a new WS&S booking fees and general logistics per Participant

Make Checks out to:

3M Ski Club, \$300, in the Note Section: simple write in: VdF 2022 - Deposit

Send Checks to:

Gary Heaser, 290 Neal Avenue North, West Lakeland Twp, MN 55082.

• 11 months to VdF 2022. We will try to update you ... each month going forward.

Those on the non-Italy Extensions, just the Friday March 4, 2022 – to – Saturday, March 12th, 2022, Once you pay the deposit, of \$300, you are just about paid-up, except Lifts and optional side-trips, if you are using the e-credits for flights; plus a small amount for the residual left for Bus Transfers, Italy Tax, WS&S, etc. (i.e. approx.. \$25).

If you have used your Delta e-credits, or have residual amounts that can be applied, assume a flight rate of \$1400 for now, and that will give you an idea of what is remaining.

Those on the Italy Extensions, you received your airfare back as a refund, so the amount owing will be after the deposit of \$300, is the airfare (approx. \$1400 + Lifts + any optional trips + and a small amount for the residual left for Bus Transfers, Italy Tax, WS&S, etc. (approx..\$25).

Thanks Everyone, hope to see you soon, Ski the Dolomites 2022!!!

Ross M 3M Ski Club, VP of Trips 651-216-0639 rmmclean1@mmm.com



